

**North American
Backhaul Forecast
for LTE Small Cells,
2013 – 2018**

Market Study
Second Quarter 2014





North American Backhaul Forecast for LTE Small Cells, 2013 - 2018

Market Study

Published Second Quarter 2014
Version 1.0
Report Number: 02Q2014-07

*i*GR Inc.
12400 W. Hwy 71
Suite 350 PMB 341
Austin TX 78738

Table of Contents

Abstract	1
Executive Summary	3
Figure A: North American Small Cell Backhaul Deployment Forecast by Type, 2013-2018 ...	4
Mobile Operators' Views	5
First choice is Fiber, but wireless has a place	5
Concerns and issues mentioned by operators.....	5
Methodology	7
Impact of LTE on Backhaul Requirements	8
Small Cell Backhaul Deployment	9
Wired Backhaul Options	9
Figure 1: Small Cell Backhaul Capabilities and Use Cases, Wired and Wireless.....	10
Basic Mobile Operator Network Architecture	12
Figure 2: Simple View of Backhaul and a Mobile Operator's Network.....	12
Figure 3: Mobile Network Architecture with Fronthaul and Backhaul.....	13
Location	13
Key Backhaul Requirements	15
Providers of Backhaul Services	16
Different Wired Backhaul Options	17
Copper	17
xDSL	17
Coaxial cable / HFC	18
Fiber	19
Figure 4: Simplified Example of an All Fiber PON	22
Figure 5: Simplified Example of a PTP Fiber Network.....	23
Overview of Wireless Backhaul	24
Figure 6: Wireless as a Mobile Backhaul Solution	25
Wireless Backhaul in the LTE Network	25
Wireless Ethernet: The Quickest Solution	26
Typical Backhaul Topologies	27
Figure 7: Typical Mobile Backhaul Deployment Configurations	27
Figure 8: Possible Small Cell Backhaul Topology, Dense Urban.....	29
Point to Point and Point to Multipoint	30
Point to Point (PTP).....	30
Figure 9: PTP Microwave Configuration	31
Point to Multipoint (PMP)	31
Figure 10: Typical PMP Configuration.....	32
Wireless Backhaul Solutions	33
Impact of LTE on Wireless Backhaul	34
Impact of Small Cell Technologies	34
Non Line-of-Sight (NLOS) vs. Line-of-Sight (LOS)	35



Licensed vs. Unlicensed Wireless	36
Millimeter Wave versus Microwave.....	36
Figure 11: Millimeter Wave vs. Traditional Microwave	37
The Case For and Against Wireless Backhaul	39
Strengths	39
Weaknesses.....	40
Opportunities	41
Wireless Backhaul Improvements.....	41
Mobile Operator Views of Wireless and Wired Backhaul	42
Concerns and issues mentioned by operators	42
Summary	44
North American Small Cell Backhaul Forecast	46
LTE Small Cell Deployment Forecast.....	46
Table 1: North American LTE Small Cell Deployment Forecast, 2013-2018	46
Figure 12: North American LTE Small Cell Deployment Forecast, 2013-2018	47
LTE Small Cell Backhaul Deployment Forecast.....	47
Table 2: North American Small Cell Backhaul Deployment Forecast by Type, 2013-2018 ...	51
Figure 13: North American Small Cell Backhaul Deployment Forecast by Type, 2013-2018	52
Figure 14: Percentage Mix of Small Cell Backhaul Systems, 2013-2018 (North America)....	53
Mobile Backhaul Vendor Profiles	54
Accedian Networks.....	54
Actelis Networks.....	55
ADTRAN	57
ADVA Optical Networking.....	58
Airspan Networks	59
Figure 15: Airspan FlexNET link products	61
Figure 16: Airspan ViaNet Network	62
Alcatel-Lucent.....	63
Athena Wireless	66
Aviat Networks.....	67
BLiNQ Networks	68
Bluwan	70
BridgeWave Communications	71
Brocade Networks	73
Calix	74
Cambium Networks	76
Cambridge Broadband Networks Limited (CBNL)	77
Canoga Perkins	79
CCS	80
Itro Communication Ltd.....	81
Ceragon Networks	82
Ciena	85
Cisco	86
CommScope	88
Coriant	89

DragonWave.....	91
E-Band Communications.....	93
EBlink	96
ECI Telecom	98
Ericsson	99
Exalt Communications	102
Fastback Networks	103
Fibrolan	105
Fujitsu	105
GENBAND	107
Huawei	108
Infinera.....	111
Intracom Telecom.....	112
IPITEK	114
Juniper Networks	116
LightPointe Wireless	118
MAX4G	120
MRV Communications	121
NEC.....	122
Nokia Solutions and Networks	124
Overture Networks.....	127
Positron Access Solutions	129
Proxim Wireless.....	130
RAD Data	131
RADWIN	133
Siklu	134
yFiber	136
SOLiD.....	137
Sub10 Systems.....	139
Taqua	140
Tarana Wireless	142
TE Connectivity.....	144
Telco Systems	145
Tellabs	146
Vubiq.....	148
Zhone Technologies	149
ZTE Corporation.....	150
 Definitions	 153
General.....	153
Device Types.....	153
Services	154
Network Technology.....	155
 About <i>IGR</i>	 160
Disclaimer.....	160

Abstract

Small cells and heterogeneous networks are a common topic of discussion in the wireless and mobile industry. Because small cell deployments vary so greatly in location, there is no single solution for their backhaul. In order to choose a backhaul method for a small cell deployment, mobile operators must go through a decision process that weighs current need (coverage versus capacity and the bandwidth requirements) against initial cost, total cost of ownership, payback period and future scalability.

The main advantages for wired backhaul, fiber in particular, are: high throughput, low latency and substantial throughput scaling over time. But there are two significant challenges with fiber: it is not always where it is needed and it is relatively expensive to deploy. However, once fiber is in place, the incremental cost of adding new capacity is low. On the other hand, the main advantages for wireless backhaul, as compared to fiber, are: lower cost, faster (and easier) deployment and sufficiently scalable throughput (depending on the use case and technology chosen).

When operators choose between backhaul methods, it all comes down to the specific challenge they are trying to overcome. Of course there are similarities and best practices across deployments, but the actual technology choice will come down to the specific situation.

This market study discusses the wireless and wired backhaul technologies available and the main market drivers for each type of backhaul to support small cells. It also presents *iGR*'s North American forecast for wired and wireless backhaul to support LTE small cell deployments over the next five years.

Key questions addressed in this study:

- What is the anticipated growth of backhaul used to support LTE small cells in North America through 2018?
- How do the major mobile operators view wired and wireless backhaul?
- What are the major concerns of the mobile operators with regard to each type of backhaul and how can these concerns be addressed?
- What is the role for wired and wireless backhaul in small cell architectures?
- How is wired and wireless backhaul deployed?
- How do PTP, PMP, NLOS, millimeter wave and traditional microwave solutions differ?

- How do fiber (point to point and passive), VDSL2 and coaxial (hybrid fiber coax) differ?
- How does wireless backhaul compare to fiber backhaul?

This report is recommended for:

- Cellular carriers, particularly those servicing the U.S. market
- Mobile backhaul providers, including telcos and cable MSOs
- Wired and wireless backhaul vendors and solution providers
- Mobile OEMs, particularly those servicing the U.S. market
- Wired and wireless infrastructure vendors, particularly those servicing the U.S. market
- Financial and investment analysts.