SMBs: The Ongoing BYOD Trend

Market Brief First Quarter, 2013





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A Market Brief

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Table of Contents

Abstract	1
Executive Summary	3
Figure A: Bring Your Own Device (BYOD) Policies Among SMBs, 2013	
Methodology	
Defining SMBs	
Segmentation based on government data	
Profile of Respondent Companies	
Table 1: Role / Title of Respondents	
Figure 1: Role / Title of Respondents	
Table 2: Industries of Surveyed Companies	
Figure 2: Industries of Surveyed Companies	
Table 3: SMB Revenue	9
Figure 3: SMB Revenue	
Role of the IT Department	
Table 4: IT Department's Role in Your Company	11
Figure 4: IT Department's Role in Your Company	11
Table 5: IT Department's Role, Indexed	12
Figure 5: IT Department's Role, Indexed	13
Bring Your Own Device	14
BYOD policy	14
Table 6: Bring Your Own Device Policy	14
Figure 6: Bring Your Own Device Policy	15
Table 7: BYOD Policy According to Number of Employees	16
Figure 7: BYOD Policy According to Number of Employees	
Devices in BYOD policy	17
Table 8: Devices Employees May Bring	17
Figure 8: Devices Employees May Bring	18
Official BYOD Smartphones and Tablets	19
Smartphones in SMBs: A Very Brief Overview	
Official BYOD Smartphone Platforms	
Table 9: What Smartphone Platform(s) Are Supported	20
Figure 9: What Smartphone Platform(s) Are Supported	21
Table 9A: Change in Official BYOD OS, 2012 vs. 2013	
Official BYOD Cellular Service Providers	
Table 10: Supported Service Providers	
Figure 10: Supported Service Providers	
Percent of Employees Using their own Smartphone	
Table 11: Percent of Employees Who Bring their own Smartphone	
Figure 11: Percent of Employees Who Bring their own Smartphone	

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Percent of Employees Using their own Tablet	25
Table 12: Percent of Employees Who Bring their own Tablet	
Figure 12: Percent of Employees Who Bring their own Tablet	
Support & Management of BYOD	27
Device Support	27
Table 13: Does IT Support Those BYODs	27
Figure 13: IT's Support of BYOD	27
Device Management	
Table 14: Type of Device Management Used	
Figure 14: Type of Device Management Used	
Summary	30
Definitions	32
General	
Device Types	
Services	
Network Technology	
About <i>i</i> GR	38
Disclaimer	

Abstract

This report provides an overview of the adoption of "bring your own device" policies at small- to medium-sized businesses (SMB) in the U.S. It is an update to *iGR*'s 2012 report on the same topic.

According to *iGR*'s February 2013 survey of IT managers at U.S. SMBs, nearly 62 percent of employees reported an official "bring your own device" (BYOD) policy at their company. Additionally, 73 percent of employees reported that their company unofficially permits its employees to use personal devices for work purposes (i.e., the company is aware that employees bring devices, but has not officially allowed or banned the practice).

Note that *iGR* defines a small- to medium-sized business as a company with between 10 to 499 employees. Essentially, with an "official" BYOD policy an employee can use their personal device (smartphones, primarily) for work purposes.

*iG*R believes that several trends have contributed to the rise of BYOD policies among U.S. companies. Perhaps first and foremost are the ongoing effects of an economic recession that prompted many businesses to find new ways to cut costs. This helped create and reinforce the BYOD trend.

Another key driver has been the massive demand for smartphones led by Apple's iPhone as well as Google's Android operating system, which runs on many different devices from Samsung, HTC, LG and Motorola Mobility (now a part of Google). Put simply, end users who bought personal smartphones also wanted to use them for work purposes, because of the ease-of-use and productivity gains to be realized.

Key questions addressed:

- What are the characteristics of SMBs with (and without) official BYOD policies?
- What types of personal devices are officially permitted?
- What smartphone platforms and service providers are officially authorized?
- What percent of employees use their own smartphones and tablets?
- Does IT provide support to personal devices?

Who should read this report?

Mobile operators

- Device OEMs
- Content providers and distributors, particularly those focused on SMBs
- Financial analysts and investors.